

Title: *Retail Sales Associate*

Company: *Whitewater Brewing Company*

Location: *Cobden, ON, Canada*

Status: *Part-time*

Company Profile:

Whitewater Brewing Company was founded by three good friends on the banks of the Mighty Ottawa River. Since our inception, our goals as an organisation have been to craft high-quality products and effect positive change in our community, for our environment and employees. Sustainability is at the core of our business. Our Lakeside Brewery and Brew Pub use renewable energy to brew beer, make meals, and even, turn on the lights through our partnership with Bullfrog Power. We are committed to supporting our employees and the community at large. Fair wages, a casual work environment, a dedication to positive change, and a team-first attitude are some of the benefits of working for Whitewater Brewing Co.

Job Description:

The Retail Sales Associate, under the direction of the Retail Manager, is primarily responsible for greeting customers and providing guidance on where they may find items within the store. The Retail Sales Associate will generate sales, advise customers on the use and care of merchandise, and provide advice concerning specialized products or services. This role will participate in merchandising and promotional activities and must maintain a high level of customer service at all times.

Qualifications:

- Ability to work in a fast-paced, dynamic environment.
- Ability to make excellent sales to achieve performance in alignment with goals and objectives.
- Excellent customer service skills, interpersonal, organizational, and communication skills.
- Motivated and creative team player.
- Experience in retail sales preferred.
- Strong knowledge of retail sales principles, methods, practices, and techniques.
- Strong problem identification and objection resolution skills.
- Ability to build and maintain lasting relationships with customers.
- Exceptional verbal communication and presentation skills.
- Excellent listening skills.

- Strong written communication skills.
- Self-motivation, with high energy and an engaging level of enthusiasm.
- Ability to perform basic mathematical calculations.
- Ability to work individually and as part of a team.
- High level of integrity and work ethic.
- Ontario Smart Serve Certification
- Driver's License

Working Conditions:

- Ability to attend and conduct presentations.
- Manual dexterity required to use desktop computer and peripherals.
- Overtime as required.
- Long periods of standing.
- Heavy and repetitive lifting.

If you are interested in this opportunity, please forward your resume to jobs@whitewaterbeer.ca

Whitewater Brewing Company would like to thank all applicants, however only those who qualify for an interview will be contacted.

Whitewater Brewing Company is an equal opportunity employer.

Whitewater Brewing Company welcomes and encourages applications from people with disabilities. Accommodations are available on request for candidates taking part in all aspects of the selection process.